

ORDER



Orders
Order / Rev: 187872
Alt Order #:
Product Desc: American Petroleum Institute TARGET 2
Estimate: 3299
Flight Dates: 11/26/12 - 12/02/12
Original Date / Rev: 11/09/12 / 11/09/12
Order Type: GENERAL

KMGH

Primary AE: David Lombardo
Sales Office: EWSDC
Sales Region: NAT

Agency
Name: Strategic Media
Buying Contact:
Billing Contact:
 3299 K Street NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Issue/American Petroleum Institute
Demographic: A35+
Product Codes: PL23-Issue/Prop
Priority: PREEMPTIBLE
Revenue Codes: POL, POL-ISSUE, Unassigned

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID: MAJ
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
11/26/12	12/02/12	17	\$20,800.00	\$17,680.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
December 2012	17	\$20,800.00	\$17,680.00	0.00
Totals	17	\$20,800.00	\$17,680.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
David Lombardo			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KMGH	20%	\$20,800.00
Market	100%	\$104,000.00

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KBDI	0%	\$0.00
KCEC	0%	\$0.00
KCNC	20%	\$20,800.00
KDEN+	0%	\$0.00
KDVR+	15%	\$15,600.00
KFCT	0%	\$0.00
KMAS	0%	\$0.00
KPXC	0%	\$0.00
KRMA	0%	\$0.00
KRMT	0%	\$0.00
KTFD	0%	\$0.00
KTVB	20%	\$20,800.00
KUSA	25%	\$26,000.00
KWGN	0%	\$0.00
KWHD	0%	\$0.00
KZCO	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMGH	11/26/12	11/29/12	10P NEWS - M-F/SU 10P NEWS (M-F/SU)	CA	10P-1037P	M- T- - -	:30	2	\$2,000.00	P3	0.00	NM	2	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	M- T- - -		2			\$2,000.00			0.00			
N 2	KMGH	11/27/12	11/29/12	6-7A News M-F/KMGH 6-7A News	CA	6A-7A	- T- T- - -	:30	2	\$700.00	P3	0.00	NM	2	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	- T- T- - -		2			\$700.00			0.00			
N 3	KMGH	11/26/12	11/29/12	GMA M-F 7-9A / KMGH GMA M-F 7-9A	CA	7A-9A	M- WT- - -	:30	3	\$900.00	P3	0.00	NM	3	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	M- WT- - -		3			\$900.00			0.00			
N 4	KMGH	11/26/12	11/29/12	11A-12P News/KMGH 11A-12P News	CA	11A-12P	M- T- - -	:30	2	\$800.00	P1	0.00	NM	2	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	M- T- - -		2			\$800.00			0.00			
N 5	KMGH	11/26/12	11/30/12	5-530P News M-F/KMGH 5-530P News	CA	5P-530P	M- WTF- -	:30	4	\$1,000.00	P3	0.00	NM	4	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	M- WTF- -		4			\$1,000.00			0.00			
N 6	KMGH	11/28/12	11/28/12	6p-630p JEOPARDY (M-F) 6P-630P JEOPARDY (M-F)	CA	6P-630P	- - W- - - -	:30	1	\$3,000.00	P1	0.00	NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	- - W- - - -		1			\$3,000.00			0.00			
N 7	KMGH	11/27/12	11/27/12	630-7P WHEEL (M-F) 630-7p WHEEL (M-F)	CA	630-7P	- T- - - - -	:30	1	\$3,000.00	P2	0.00	NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	- T- - - - -		1			\$3,000.00			0.00			
N 8	KMGH	12/01/12	12/01/12	7-9a Sat Morning News 7-9a Sat Morning News	CA	7A-9A	- - - - - S-	:30	1	\$600.00	P2	0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	- - - - - S-		1			\$600.00			0.00			
N 9	KMGH	12/02/12	12/02/12	7A-8A SUN MORN NEWS 7A-8A SUN MORN NEWS	CA	7A-8A	- - - - - S	:30	1	\$500.00	P2	0.00	NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/26/12	12/02/12	- - - - - S		1			\$500.00			0.00			
Totals													17	\$20,800.00	